

| Memphis Area Master Gardeners, Inc.                            | 2026<br>Proposed<br>Budget | 2026<br>Proposed vs<br>2025 YTD<br>Actuals:<br>incr/(decr) | 2025 YTD<br>Actuals as of<br>11/30/2025 | 2024<br>Actuals | 2023<br>Actuals | 2026 NOTES                                                                                                                                                                                                                                                        |
|----------------------------------------------------------------|----------------------------|------------------------------------------------------------|-----------------------------------------|-----------------|-----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <i>For presentation, all figures rounded to nearest dollar</i> |                            |                                                            |                                         |                 |                 |                                                                                                                                                                                                                                                                   |
| Revenue                                                        |                            |                                                            |                                         |                 |                 |                                                                                                                                                                                                                                                                   |
| 40000 Membership Dues                                          | 15,750                     | 559                                                        | 15,191                                  | 6,846           | 6,909           | Assumption is 350 x \$45                                                                                                                                                                                                                                          |
| 41000 Spring Fling Income                                      | 13,500                     | (1,073)                                                    | 14,573                                  | 18,075          | 23,310          |                                                                                                                                                                                                                                                                   |
| 43001 Calendars                                                | -                          | (940)                                                      | 940                                     |                 |                 |                                                                                                                                                                                                                                                                   |
| 44100 Donations/ Unrestricted                                  | -                          | (3,467)                                                    | 3,467                                   | 646             | 438             |                                                                                                                                                                                                                                                                   |
| 44150 TOGG sponsorships/donations                              | 3,700                      | (497)                                                      | 4,197                                   | 5,968           | 4,864           | 9-Nov: Emailed with Tom and he approved increasing original projection of \$2700 to \$3700                                                                                                                                                                        |
| 44160 Gifts in Kind                                            | -                          | -                                                          | -                                       | 200             |                 |                                                                                                                                                                                                                                                                   |
| NEW: Day of Education                                          | 4,000                      | 4,000                                                      | -                                       | -               | -               | Attendance fee \$20 x 200                                                                                                                                                                                                                                         |
| 44200 Donations/ Restricted                                    | -                          | -                                                          | -                                       | 25              | 385             |                                                                                                                                                                                                                                                                   |
| 44315 Tomato Festival                                          | -                          | (250)                                                      | 250                                     | 200             |                 |                                                                                                                                                                                                                                                                   |
| 45000 Other Income                                             | -                          | (506)                                                      | 506                                     |                 |                 |                                                                                                                                                                                                                                                                   |
| 45100 Interest Income                                          | 353                        | 29                                                         | 324                                     | 531             | 306             |                                                                                                                                                                                                                                                                   |
| <b>TOTAL REVENUE</b>                                           | <b>37,303</b>              | <b>(3,029)</b>                                             | <b>39,449</b>                           | <b>32,491</b>   | <b>44,431</b>   |                                                                                                                                                                                                                                                                   |
| Expenditures                                                   |                            |                                                            |                                         |                 |                 |                                                                                                                                                                                                                                                                   |
| 50000 Core Projects                                            | 25,073                     | 6,469                                                      | 18,604                                  | 21,007          | 22,159          |                                                                                                                                                                                                                                                                   |
| 50060 PAR Collierville Victory                                 | 3,600                      | 1,867                                                      | 1,733                                   | 3,106           | 2,809           | Cville Church for water use, irrigation supplies, raised bed repairs, plants/seeds, frost cloth/hoops, replacement/new tools, fertilizer, insecticides. Note from Val: In 2026, we expect \$2000 donation from Indian Community (thx to Neel) for new metal shed. |
| 50070 Speakers Bureau                                          | 200                        | 200                                                        | -                                       | -               | -               | Maintain projector(s)                                                                                                                                                                                                                                             |
| 50090 Through Our Garden Gates                                 | 1,660                      | 147                                                        | 1,513                                   | 953             | 1,611           | Sign Up Genius, printing, host gift, misc supplies                                                                                                                                                                                                                |
| 50100 Master Gardeners Present                                 | -                          | (2,920)                                                    | 2,920                                   | -               | 3,073           |                                                                                                                                                                                                                                                                   |
| NEW: Day of Education                                          | 7,500                      | 7,500                                                      | -                                       | -               | -               | Speaker fees, room reservation, printing, lunch/coffee/snacks will be provided                                                                                                                                                                                    |
| 50150 Junior Master Gardener/Plant Camp                        | 750                        | 186                                                        | 564                                     | 452             | 569             | Activity & craft supplies -based on 30 kids [orig req: 825 reduced to 750]                                                                                                                                                                                        |
| 50200 Spring Fling                                             | 11,363                     | (512)                                                      | 11,874                                  | 16,496          | 14,098          | See itemized list for details.                                                                                                                                                                                                                                    |
| 50500 NonCore Project Expense                                  | 2,350                      | (74)                                                       | 2,424                                   | 3,157           | 2,364           |                                                                                                                                                                                                                                                                   |
| 50520 Great Tomato Contest                                     | 1,750                      | (19)                                                       | 1,769                                   | 2,586           | 1,941           | Prize money, event supplies, rentals, aprons & t-shirts, printing [orig req: \$2200, reduced to \$1750 -same as 2025 actuals]                                                                                                                                     |
| 50530 Horticultural Outreach Expense                           | 600                        | 122                                                        | 478                                     | 570             | 423             | Craft supplies at 2 Sr. facilities (10 mo x \$30 x 2 fac)                                                                                                                                                                                                         |
| 50540 Oaklawn Expenses                                         | -                          | -                                                          | -                                       | -               | -               | Available through restricted funds                                                                                                                                                                                                                                |
| 50700 Calendar                                                 | -                          | (177)                                                      | 177                                     |                 |                 |                                                                                                                                                                                                                                                                   |
| 50800 Philanthropy                                             | 9,500                      | 2,000                                                      | 7,500                                   | 11,500          | 14,500          |                                                                                                                                                                                                                                                                   |
| 50810 Scholarships in honor of Mary Wade                       | 6,000                      | 2,000                                                      | 4,000                                   | 8,000           | 12,000          | 3 @ \$2000/ea [orig req: \$8000 reduced to \$6000 w/board approval]                                                                                                                                                                                               |
| 50820 Grants                                                   | -                          | -                                                          | -                                       | -               | -               |                                                                                                                                                                                                                                                                   |
| 50830 4-H Scholarships                                         | 3,500                      | -                                                          | 3,500                                   | 3,500           | 2,500           | Camp fees for 10 kids                                                                                                                                                                                                                                             |
| 51000 Standing Committee                                       | 6,830                      | 1,284                                                      | 5,546                                   | 4,658           | 4,474           |                                                                                                                                                                                                                                                                   |
| 51010 Audio Visual                                             | 1,000                      | 1,000                                                      | -                                       | -               | -               | Upgrading sound system                                                                                                                                                                                                                                            |
| 51030 Education Committee                                      | -                          | -                                                          | -                                       | -               | -               | No request. Committee inactive other than Book Club at present. Committee has funds in restricted account should it be needed.                                                                                                                                    |
| 51050 Historian                                                | -                          | -                                                          | -                                       | -               | 21              |                                                                                                                                                                                                                                                                   |
| 51070 Membership                                               | 900                        | 270                                                        | 630                                     | 595             | 554             | Status badges, Memberpress database, Church directory app                                                                                                                                                                                                         |
| 51090 Public Relations                                         | 710                        | 710                                                        | -                                       | -               | -               | MAILCHIMP (\$59/mo) - used by multiple committees                                                                                                                                                                                                                 |
| 51140 Website                                                  | 3,920                      | (926)                                                      | 4,846                                   | 3,766           | 3,672           | Domain(12.38/mo), Hosting Annual (360), Maintenance (2400), One time set up/upgrade for Ecommerce capability (835) [subsequent annl cost for Ecommerce will be \$175]                                                                                             |
| 51150 Youth Education Committee                                | 300                        | 230                                                        | 70                                      | 297             | 228             | School garden lesson supplies, soil, plants, tools. [orig req: \$450 / reduced to \$300]                                                                                                                                                                          |
| 52000 Meetings                                                 | 10,175                     | 5,365                                                      | 4,810                                   | 5,160           | 4,321           |                                                                                                                                                                                                                                                                   |
| 52000 Meetings                                                 |                            | (19)                                                       | 19                                      | 290             |                 |                                                                                                                                                                                                                                                                   |
| 52010 Graduation Reception                                     | 1,500                      | 323                                                        | 1,177                                   | 1,132           | 1,019           | Venue costs                                                                                                                                                                                                                                                       |
| 52020 Holiday Social                                           | 2,500                      | 735                                                        | 1,765                                   | 2,387           | 1,757           | Misc supplies, insurance, venue donation                                                                                                                                                                                                                          |
| 52040 Meeting Refreshments/ Supplies                           | 175                        | 175                                                        | -                                       | -               | 62              |                                                                                                                                                                                                                                                                   |
| 52060 Speaker Fees                                             | 2,400                      | 1,000                                                      | 1,400                                   | 1,000           | 1,000           | [orig req: \$3000 / reduced to \$2400]                                                                                                                                                                                                                            |
| 52065 Speakers' Travel, Lodging, etc.                          | 1,000                      | 1,000                                                      | -                                       | -               | -               | [orig req: \$1500/ reduced to \$1000]                                                                                                                                                                                                                             |
| 52070 Meeting Room Rental                                      | 2,000                      | 2,000                                                      | -                                       | -               | -               | Plan for costs associated with meeting room space when we cannot hold meetings at Agri-Center (Assumes avg cost between \$500-750)                                                                                                                                |
| 52080 Miscellaneous                                            | -                          | (449)                                                      | 449                                     | -               | -               |                                                                                                                                                                                                                                                                   |
| 52090 Door Prizes                                              | 600                        | 600                                                        | -                                       | 350             | 484             |                                                                                                                                                                                                                                                                   |
| 53000 General and Administrative                               | 3,449                      | 2,253                                                      | 1,196                                   | 1,668           | 2,420           |                                                                                                                                                                                                                                                                   |
| 53010 Fees/ Taxes                                              | 185                        | 60                                                         | 125                                     | 231             | 119             |                                                                                                                                                                                                                                                                   |
| 53040 Treasurer Expense                                        | 704                        | 626                                                        | 78                                      | 166             | 395             |                                                                                                                                                                                                                                                                   |
| 53041 Insurance                                                | 1,460                      | 609                                                        | 851                                     | 1,270           | 1,270           |                                                                                                                                                                                                                                                                   |
| 53060 Board Discretionary Expense                              | 1,000                      | 1,000                                                      | -                                       | -               | 379             |                                                                                                                                                                                                                                                                   |
| 53070 Corresponding Secretary Expense                          | 100                        | 58                                                         | 42                                      | -               | -               | Stamps, cards, misc                                                                                                                                                                                                                                               |
| 60000 Donations Made                                           | -                          | (100)                                                      | 100                                     | -               | 258             |                                                                                                                                                                                                                                                                   |
| <b>TOTAL EXPENDITURES</b>                                      | <b>57,377</b>              | <b>17,297</b>                                              | <b>40,080</b>                           | <b>47,149</b>   | <b>57,506</b>   |                                                                                                                                                                                                                                                                   |
| <b>NET INCOME</b>                                              | <b>(20,073)</b>            | <b>(19,443)</b>                                            | <b>(630)</b>                            | <b>(14,657)</b> | <b>(13,075)</b> |                                                                                                                                                                                                                                                                   |

|                                         |                     |                                                                   |  |  |  |  |  |
|-----------------------------------------|---------------------|-------------------------------------------------------------------|--|--|--|--|--|
| <b>Spring Fling 2026 Budget Request</b> |                     |                                                                   |  |  |  |  |  |
|                                         |                     |                                                                   |  |  |  |  |  |
| <b>Committee</b>                        | <b>2026 Request</b> |                                                                   |  |  |  |  |  |
| Audio/Visual                            | \$ -                |                                                                   |  |  |  |  |  |
| Books and Mags                          | \$ -                |                                                                   |  |  |  |  |  |
| Demonstrations & cooking                | \$ 595.00           |                                                                   |  |  |  |  |  |
| Event set up, cleanup,close down        | \$ 50.00            |                                                                   |  |  |  |  |  |
| Garden Jumble                           | \$ 50.00            |                                                                   |  |  |  |  |  |
| Info,Welcome,Greeters                   | \$ 50.00            |                                                                   |  |  |  |  |  |
| MG Learning booths                      | \$ 135.00           |                                                                   |  |  |  |  |  |
| Misc                                    | \$ 1,500.00         |                                                                   |  |  |  |  |  |
| Parking Lot                             | \$ -                |                                                                   |  |  |  |  |  |
| Plants                                  | \$ 452.37           |                                                                   |  |  |  |  |  |
| PR                                      | \$ 150.00           |                                                                   |  |  |  |  |  |
| Printing                                | \$ 500.00           |                                                                   |  |  |  |  |  |
| Recycle Right                           | \$ -                |                                                                   |  |  |  |  |  |
| Security                                | \$ -                |                                                                   |  |  |  |  |  |
| Sign - Digital                          | \$ 750.00           |                                                                   |  |  |  |  |  |
| Signs, street etc                       | \$ 100.00           |                                                                   |  |  |  |  |  |
| Silent Auctionh                         | \$ 150.00           |                                                                   |  |  |  |  |  |
| Speakers                                | \$ 450.00           |                                                                   |  |  |  |  |  |
| Volunteers                              | \$ 108.00           |                                                                   |  |  |  |  |  |
| Vendor luncheon                         | \$ 200.00           |                                                                   |  |  |  |  |  |
| Youth Education                         | \$ 300.00           | balloon artist, face painter, craft supplies                      |  |  |  |  |  |
| Refreshments                            | \$ 95.00            |                                                                   |  |  |  |  |  |
| Rental - Tables and chairs              | \$ 1,500.00         | 12-Nov Reduced by \$200. We will be able to use Ag Center chairs. |  |  |  |  |  |
| Rental - Ag Center C+D                  | \$ 4,027.50         |                                                                   |  |  |  |  |  |
|                                         |                     |                                                                   |  |  |  |  |  |
| <b>Total</b>                            | <b>\$ 11,162.87</b> |                                                                   |  |  |  |  |  |